





Emre HATEM

Senior Vice President, Project and Acquisition Finance



Agenda



- Brief History in E & S Risk Management
- Garanti's E & S Risk Management Tools
- Garanti's ESIA Process -10 Steps

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STEP 2: Sectoral Principles

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STEP 4: Financial Limit & Scope

STEP 5: Categorization

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- ESMS at Project Cycle
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- A Project Case: Thermal Power Plant
- IFC PSs versus Garanti's Implementation
- Comparison with Equator Principles Requirements
- Main E & S Risks Components
- Main Challenges
- Dealing with Client Resistance
- Benefits



Brief History in E & S Risk Management



2010

- ✓ **Sustainability Committe**, including direct and impact impact teams was formed
- ✓ Garanti started to **efforts** for establishing E&S Risk Management System



2011

- ✓ «E&S Assessment of the Projects during Credit Appraisal» project was started.

 During the project;
 - ✓ An independent consultant company was hired and worked during 1.5 years, by weekly workshops and training programs.
 - ✓ E&S risks were investigated in detail, with the participation of the PF & Credit Teams working on each specific sector.
- ✓ **E&S Credit Policies** were determined. The policies are valid for all loans without monetary limit.
- ✓ E&S Impact Assessment System was developed, including risk rating model was developed and was started to be implemented.

Brief History in E & S Risk Management (cont.)



2012

- ✓ Garanti established **Sustainability Team,** within Project Finance and Acquisition Department, in 2012.
- ✓ Garanti designated an ESIA Supervisor within the Sustainability Team
- ✓ Garanti started to implement **E & S Impact Assessment System.**

2013

- ✓ Garanti has fully commissioned the E & S Impact Assessment System as it was committed to UN Global Compact
- ✓ ...and continuing improvement





Garanti's E & S Risk Management Tools



Garanti has developed

Policies, procedures and guidance staff

ESIA Process, E&S Credit Policies, ESIA Manual, Sectoral Principles

E&S risk assessment tool

Garanti Bank's ESIA Model (inc. Sector Specific Rating Charts)

Internal management capacity

Senior Management awareness and support, Sustainability team, ESMS supervision

Communication of the needs to internal stakeholders and clients

all PF team and credits team trained

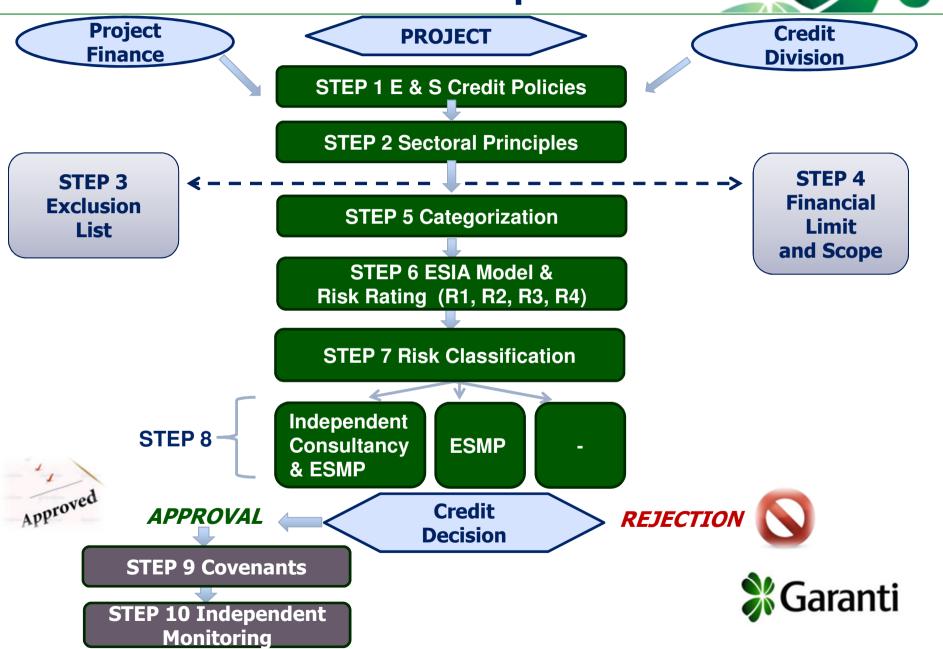
...and Garanti **ensured that** E & S procedures and processes formed **an INTEGRAL part of its operational process.**







Garanti's ESIA Process -10 Steps Project PROJECT



STEP 1: E & S Credit Policies



Garanti finances activities with maximum social and environmental benefits.

Garanti **subjects new projects** with an investment value of more than US\$ 20 million to the **ESIA Model of** the Bank. Credit decisions are based on the risk rating calculated in accordance to the model.

Garanti ensures

- ✓ the projects to meet the social and environmental requirements determined by
 the Bank's policies, laws and regulations,
- ✓ the additional measures to be taken and required environmental actions by the project owner.
- ✓ scheduled actions are taken and projects have effective environmental management.

Garanti supports

- ✓ the protection and management of natural biodiversity.
- ✓ increased energy efficiency and transition to low carbon economy.

Garanti aims to contribute the increasing awareness by ensuring all of the stakeholders, especially shareholders, personnel and customers to learn E & S Credit

Garanti

Policies

STEP 2: Sectoral Principles





Energy: Energy efficiency (BATs), fish passages & makeup water, emission reduction, bird monitoring, re-injection



Cement, glass, ceramic: Rehabilitation for the quarries



Manufacturing: Waste management, emission reduction



Textile: Avoidance of hazardous materials in the manufacturing



Metallurgy, machinery, petrochemicals. Emissions and discharge control, management



Mining: ARD, rehabilitation plan, water resources management



Infrastructure / transportation: Alternatives, ancillary facilities



Oil and gas: Emergency response plan



Waste: Emission control for incinerators, leakage control for the compost plants



Food: Avoidance of hazardous materials, odor and noise control and aeration



Paper and pulp: Resource and energy efficieny, reuse & recycle



Tourism & healthcare: Wastewater, medical waste management











STEP 3: Exclusion List



Garanti does not finance activities/projects on;



Production and and trade of banned **asbestos fibers and** radioactive materials



Related with the manufaturing of **mass destruction** weapons and land mines



Employment of **child labor** and engage in the acts that **violate human right**s



Forestry operations not managed in accordance with sustainability principles



Excessive fishing



Production, storage, transportation and trade of large amounts of **dangerous chemicals**,



Prohibited and restricted by national legislation & international convention that Turkey becomes a party of such as **Ramsar, UNESCO, CITES, etc.**





STEP 4: Financial Limit & Scope



Garanti applies ESIA Model for all greenfied projects with an investment amount



> 20 mio USD



- ✓ Acquisition and privatization credits
- Construction & contraction credits, excluding housing projects
- ✓ Advisory services
- ✓ Short term or long term credits not consisting any greenfield project
- ✓ Ongoing projects (in operation)



STEP 5: Categorization





- If Project is listed in
 - EIA Regulation Annex-I
 - EIA Regulation Annex-V sensitive areas, or close to these areas. or;
- If there is a known **significant public or NGO objection**



- If project is listed in **EIA Regulation Annex-II**
- If there is public or **NGO interest or objection potential**
- If exempted from EIA Regulation but has high risk potential

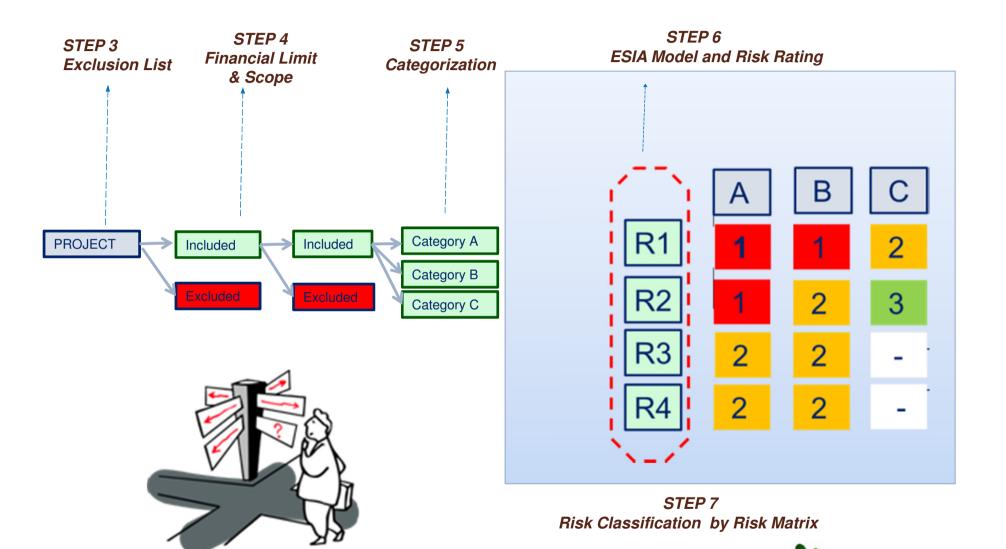


- If project is **not listed in Annex-I or Annex-II list** of EIA Regulation and
- If there is **no or limited public or NGO interest or objection** potential



STEP 6-7: ESIA Model & Risk Classification





STEP 6: ESIA Model





Total 36-41 questions on;

1.Physical Impacts

- Landuse and use of natural resources
- Geology and topography
- Natural disasters
- Soils
- Hygrogeology and groundwater
- Hydrology and surface water
- Marine
- Air
- Noise and vibration

2. Biological Impacts

- Vegetation and flora
- Fauna and habitats
- Aquatic ecology

3.Social Impacts

- Socio-economical
- Human health
- Transportation and traffic
- **4. Cumulative Impacts**
- **5. Public Consultation**
- 6. E & S Management Plan









ENVIRONMENTAL RISK ASSESSMENT MODEL			R3	
	Physical characteristics of project area and impacts during construction, operation and decommissioning phases of the project			
	1	R3		
	2	R3		
	3	R3		
Landuse and natural sources	4	R3 R3	R3	
	5	R3		
	6 7	R3	4	
	8	R3	4	
Geology and topography	9	R3 R2	B2	
Natural disasters	10	R1	R1	
Natural disasters	11	B3	<u> </u>	
Soils	12	B2	B1	
30115	13	R1	1 '''	
Hydrogeology and groundwater	14	B2	├	
riyarogeorogy ana groundwater	15	B2	R2	
Hydrology and surface water	16	R2	┼	
riydrology and surface water	17	R3	R2	
	18	R4		
Sea	19	R4	R4	
Air	20	R3		
All	21	R4	R3	
	22	R2	ns l	
Noise and vibration	23	B3	_	
Noise and vibration	24	R4	R3	
	25	R2	1	
2. Biological characteristics of project area and operation and decommissioning phases of the properties.	impa	acts during	construction,	
Vegetative cover and flora	26	R2	R2	
Fauna and habitats	27	R3	R3	
Aquatic ecology	28 29	R2 R2	R2	
3. Social characteristics of project area and impa	_		struction	
operation and decommissioning phases of the pr	rojec	t	struction,	
	30	R3		
Socio-economic characteristics	31	R3	R3	
	32	R3		
Human health	33	R2	R2	
	34	2R		
Transportation and traffic	35	R3	R3	
4. Assessment of cumulative impacts and alternatives				
	36	R3	B3	
	37	R3		
5. Public consultation and reactions of public				
	38	R3		
	39	R3	R3	
	40	R3	1 I	
6. Environmental and social management plan for construction and operation				
phases	41	B1	B1	
	41	нı	H I	



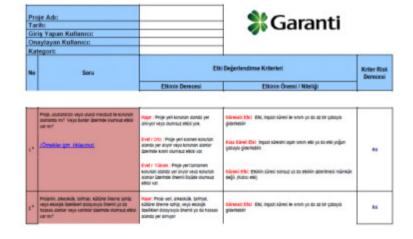






Review Questions like..

- Is the project carried out in areas that are **protected** by national or international legislation?
- Are the **cumulative impacts** of other power plants that are already in operation taken into account during the assessment of impacts?
- Is the planned **minimum makeup flow** of the hydropower plant project sufficient?
- Are there any economic, social or physical losses associated with the expropriation or resettlement in the project?
- Are environmental and social factors, in addition to technical and economic criteria, taken into account in the master plan or during the evaluation of alternatives in the feasibility study?







Of Course	GARART BANKAN ÇEVREND, ETKÎ DEĞERLENDIYME REHBERÎ
Garanti	GARAKT BAWASI ÇEYREND, ETKI DEGERLENDIYME REHBERI

COVERED, RISK KREDI RAPO

Proje sunts (ve liebjim blighen)		
Property and		
Projectin year (f, tige, ktly, mev40)		
Yatirun Bedell		
Elene sonau 1	Kred vertreeyeek proper totasinos m?	Evel Hays_
Eleme sonau 2 Eleme sonau 3	Mail over Costendo es? Yeni yapiacak bir proje mi? Kapasite artip projesi es?	Evet Hayr Evet Hayr
Kategori belirleme sonasu 1	ÇED romeneigine tasi mili ÇED Ek 1, makke / ÇED Ek 2.	EVIL Hayr madde
Källeguri betherne sonau 2	Konuma asani sprate veya yakiminda min' En yakimdaki koruma atani Praje asanina mesahbi Hasusa silani sprate veya yakiminda min' En yakimdaki hasusa asari Praje alanina mesahbi	Evel Hayr
kalegan belineme sousu 3	Hall veya STK:Sann Seption var mit Teptioem manayet ve boyulur	EWL HOYE



STEP 7: Risk Classification Matrix



RISK GRADE

CATEGORY

	R1	R2	R3	R4
A	1	1	2	3
В	1	2	3	3
С	2	3	3	3

Risk Group 1

- Independent Due Diligence
- ESMP

Risk Group 2

ESMP

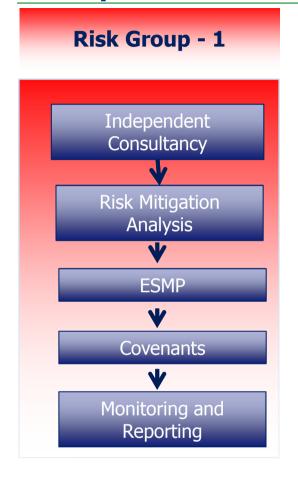
Risk Group 2

No action



STEP 8-10: Actions (ESMP, Covenants and Independent Monitoring)







ESMS at Project Cycle..everywhere



Identification

Evaluation

Mitigation

Monitoring

E &S Credit Policies and Exclusion List

Client Engagement

Industry/
Project
Assessment

Risk Categorization E & S Risk Assessment

Definition of mitigation measures

Definition of loan conditions

Incorporation in loan agreement

2. Basis of Design

1. Project Concept

6. Instrument Calibration

7. Start Up & Commissioning Commissioning Sevelopment

Engineering Validation

4. Contract Management

Project Life Cycle

Evaluation of mitigation measures

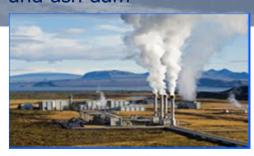




Selected Project Examples –Actions at Power Projects

TEPP

- Case1:Desalination
 Plant for cooling water supply from sea & Independent Monitoring
- Case 2: ESMP for both plant and mining sites & Independent Monitoring
- Case 3: Additional air modelling studies and detailed ESMP for power plant, transmission line, and ash dam



HEPP

- Case 1: Fish passage
- Case 2: ESMP
- Case 3: EDD & ESMP



WEPP

- Case 1: For 5 plants, ornitological studies
- Case 2: Visual impact assessments and ESAPs
- Case 3: ESIA and ESMP



Selected Project Examples- Highways



Northern Marmara Motorway inc. 3rd Bhosphorous Bridge Project

■ Project Owner: General Directorate of Highways

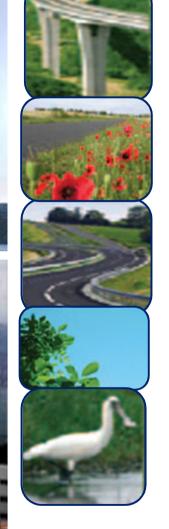
■SPV: IC-Astaldi

■Voluntary Environmental and Social Impact Assessment (ESIA) is being conducted in the guidance of Equator Principles & IFC PSs including;

- Stakeholder Engagement Plan,
- Environmental and Social Management Plan,
- Afforestration Plan.

Gebze-İzmir Motorway Project

- Project Owner: General Directorate of Highways
- SPV: Otoyol AS.
- Ongoing studies:
 - Second Public Disclosure
 - Independent Monitoring





A Project Case: Thermal Power Plant

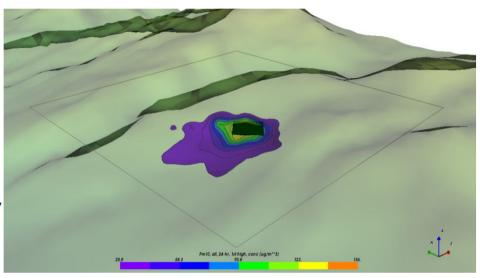


Additional Studies

Pre-closing

- ✓ Gap Analysis of National EIA Report
- ✓ Environmental Due Diligence
- ✓ Additional Air Quality Modelling
- Desalinization Plant for Cooling Water Supply from Sea





Post-closing

- ✓ Environmental and Social Management Plan
- ✓ Independent Monitoring



IFC PSs versus Garanti's Implementation

IFC PSs	Aim	Garanti Bank
PS1- Assesment and Management of E & S Risks and Impacts	 Identify project E&S risks and impacts Adopt mitigation hierarchy Improve performance through a ESMS Engagement with affected communities & stakeholders 	Applied
PS2-Labor and Working Conditions	 Fair treatment, non-discrimination, equal opportunity Good worker – management relationship Comply with national employment and labor laws Protect workers, in particular vulnerable categories Promote safety and health Avoid use of forced labor or child labor 	Applied
PS3- Resource Efficiency and Pollution Prevention	 Avoid, minimize, and reduce project-related pollution More sustainable use of resources, including energy and water Reduced project-related Greenhouse Gas (GHG) emissions 	Applied. Garanti supports increased energy efficiency and transition to low carbon economy.
PS4- Community Health, Safety, and Security	 To anticipate and avoid adverse impacts on the health and safety of the Affected Community To safeguard personnel and property in accordance with relevant human rights principles 	Applied.



IFC PSs versus Garanti's Implementation-cont.

IFC	Aim	Garanti Bank
PS5- Land Acquisition and Involuntary Resettlement	 Avoid, minimize adverse social and economic impacts from land acquisition or restrictions on land use Improve or restore livelihoods and standards of living Improve living conditions among displaced persons 	Applied in accordance with Turkish Expropriation Law (not fully applicable)
PS6-Biodiversity Conservation and Sustainable Management of Living Natural Resources	 Protection and conservation of biodiversity Maintenance of benefits from ecosystem services Promotion of sustainable management of living natural resources 	Applied in accordance with Turkish legislation and int. Conventions Garanti supports the protection and management of natural biodiversity.
PS 7: Indigenous People	 Ensure full respect for IPs Avoid, minimize adverse impacts Sustainable and culturally appropriate development benefits and opportunities Free, Prior and Informed Consent (FPIC) in certain circumstances 	Not applied
PS 8: Cultural Heritage	 Protection and preservation of cultural heritage Promotion of equitable sharing of cultural heritage benefits 	Applicable
		Garanti

Comparison with Equator Principles Requirements

Common Issues

- Analysis, Review and Categorization
- Social and Environmental Assessment
- Applicable Social and Env. Standards
- Action Plan and Management System
- Covenants
- Independent Monitoring



Differences

- Consultation and Independent Review is partially applied at some projects.
- Review Limit Equator Principles -> 10 mio \$ System -> 20 mio \$

Deficiencies

- Griveance Mechanism
- EPFI Reporting and Reporting

Positive Sides

• Equator -> Non-recourse PF Loans

Our system -> All PF Loans over 20 mio \$



Main E & S Risks Components



Industry Sector: Thermal PPs, Some HEPPs

Geographical context: Dams, motorways

Legislative problems: 3rd Bridge, Gebze-İzmir Motorway Projects (exempt from national EIA)

Client resistance: At most of the projects

Competitiveness: At most of the projects





Main Challenges





• Not widely applied among Turkish Banks



- Lack of client awareness in E&S issues
- Low stakeholder engagement and public disclosure



- Lack of efficient implementation and monitoring
- Customers not obliged for additional E&S investments
- Customers not obliged for additional disclosure



Dealing with Client Resistance





We face comments like;

- ✓ Other banks don't require this.
- ✓ We don't pole for this.
- ✓ We don't have a problem.
- ✓ We don't have the time.
- ✓ I am complying with the local regulations and that should be enough.
- ✓ You are a bank. Why are you telling me how to run my business?
- ✓ It may expose us to a whole load of problems.



Benefits





Increases

- corporate image
- efficiency and performance of the projects.
- risk management;
- availability of information for the decision making process and projects approval;
- time saving and money;
- better relations with stakeholders

Reduces

- -financial risks
- -probabilities of risks arising from projects







THANK YOU

Any Questions?

Emre Hatem

EmreHa@garanti.com.tr

